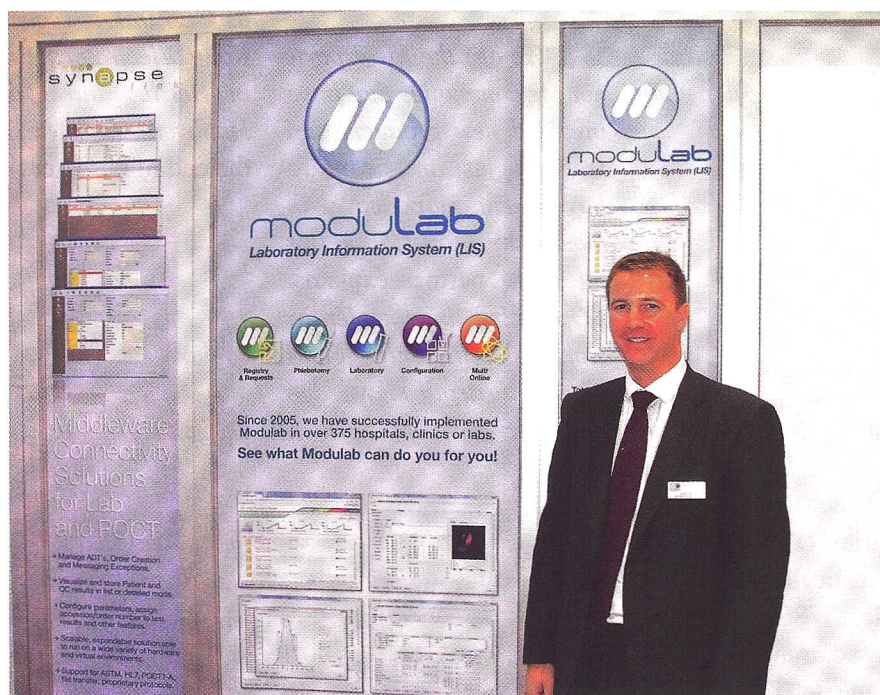


Defining the Face of the Modern Lab

In recent years, we have witnessed a quantum leap in R&D technology in the life science, biomedicine and related disciplines. With its unsurpassed software engineering and design excellence, **Systemlab Technologies S.A.** has positioned itself as a leading player in the Software Development segment, supplying clinical labs and hospitals with state-of-the-art solutions.



Systemlab's Marketing & Sales Director, Mr. Patrick Collyer, at the MEDICA 2009 in Dusseldorf

Set up in 1987, the Spanish enterprise Systemlab has been pioneering the development of high-performance systems for over 20 years. Founded under the name NTE S.A., the enterprise initially specialised in solutions for aerospace and astronomy sciences; however, the company was rebranded in 2009 and offers software and IT-related solutions for specific healthcare applications.

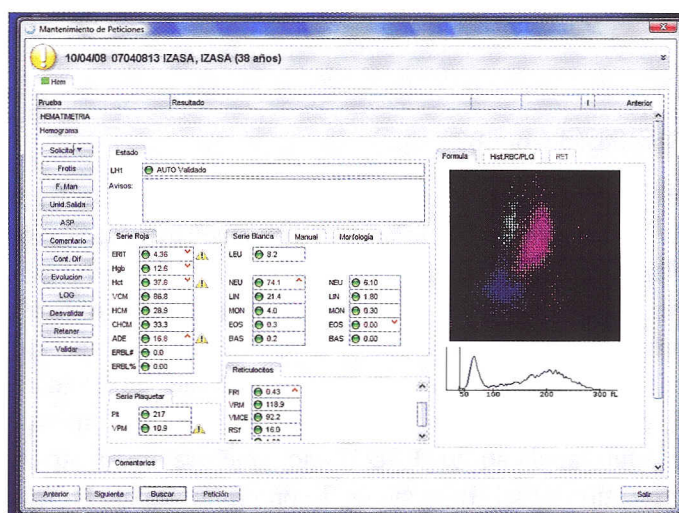
Located in Barcelona, Systemlab has 120 highly skilled employees who cover areas such as Software Development, QA, Customer Support, Administration and Sales. As part of the Werfen Life Group, Systemlab contributes to the Group's annual turnover, in excess of 900 million Euros.

"Our main focus is clinical software," says Mr. Patrick Collyer, Marketing & Sales Director, sum-

marising the company's core competence. "We offer both products and high-value services." The portfolio comprises clinical and biomedical information systems. The highly qualified and dedicated engineers on the company's payroll have the necessary skills to manage complex projects through all stages. This ranges from feasibility and system studies to the



design, prototyping and development of operational software, including product integration and verification. Systemlab has thus gained considerable acclaim as a specialist in Custom Software Development as well as in Software Renovation for state-of-the-art instruments, analysers and devices that

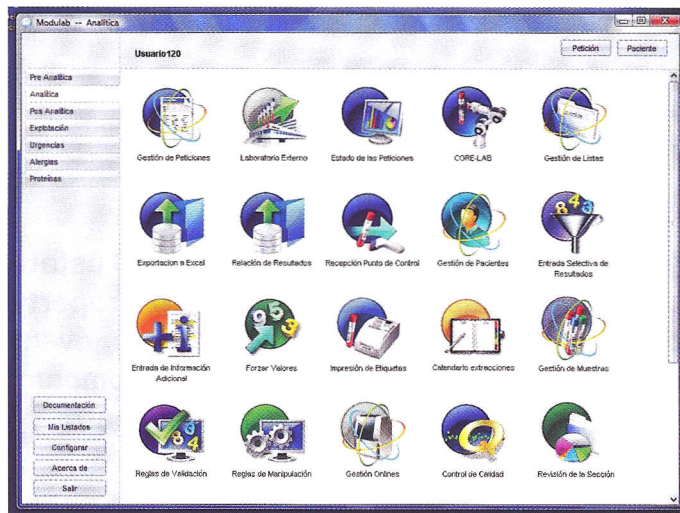


State-of-the-art instrument data management systems are deployed in haematology departments in laboratories and clinics worldwide

meet the client's exact specifications.

Systelab's flagship product is the integral Laboratory Information System (LIS) Modulab 2.0. This scalable multiplatform system has been developed to ensure the efficient management of the entire laboratory environment, from the core lab to specialised sections.

Other cutting-edge clinical information systems include Anthema and MediVector. Anthema is a SaaS (software as a service) patient therapy management system that provides a homogenous environment for the provision



The Modulab laboratory information system offers a wealth of functionalities

Unparalleled technological expertise is the secret of the enterprise's success. "Apart from acting as a technical consultancy, we also offer comprehensive training pro-

meticulous tests during the entire development stage." Thus, the multi-disciplinary engineering team ensures that every new solution is immediately put to trial under real-life conditions.

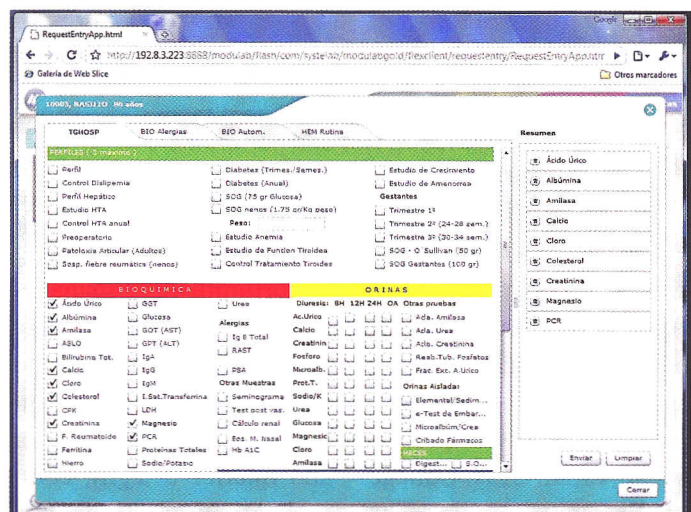
network, as Mr. Collyer elaborates: "New distributors have recently been added in Latin America, and we are currently on the lookout for distributors in various countries. Two new software products are being rolled out in the USA and customer support is critical to our success. Strategic steps like this emphasise our customer-oriented character and result in further internationalisation of our business operations." A combination of meticulous distributor vetting and in-house technical expertise means that Systelab oversees not just product design and development, but also delivery to the end-user.

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of oral anticoagulation therapy. MediVector manages administrative, clinical and managerial information in clinical departments such as Cardiac and Vascular Surgery as well as in Radiology Labs.

Another fast-growing Systelab solution is Synapse Link, a powerful "middleware" tool used to provide a range of solutions in hospitals and specifically in Critical Care, Point of Care and Laboratory environments.

grammes to ensure that our clients reap the greatest possible benefit from our systems from the outset," stresses our interview partner. Understanding clients and their issues is fundamental to Systelab's success, and the quality-oriented company takes a holistic approach to client relationship management. Excellent results are achieved thanks to Systelab's commitment to R&D excellence, as our interview partner explains: "Our products undergo



Efficiency and transparency
 The intranet lab list

The ongoing optimisation of performance as well as geographical expansion figure largely on the business agenda. Systelab plans to gain a strong foothold in the international markets by strengthening its partner

More than 75% of the business transactions are conducted abroad, with the main export markets being in Europe and the USA, but strong growth is expected in Asia and Latin America.

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